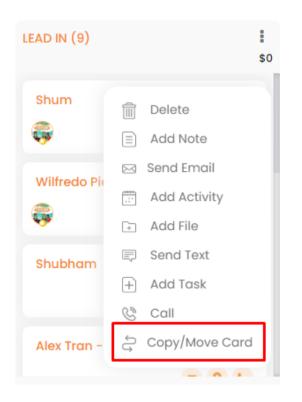
WITH AMANDA RICHARDS
MONDAY OCTOBER 26, 2020

Daily Bite Size Training

Topic: Copy or Move a Deal Card

Copy Deal Card

COPYING A CARD ENABLES YOU TO DUPLICATE A CARD FOR A SPECIFIC BOARD & STAGE





Why Copy a Deal Card instead of move?

- Sometimes journey of a card does not end with winning/losing a deal
- It continues to next Pipeline eg Onboarding, Assessments, Review etc.
- Moving a Won Card to next Pipeline may not be best practice

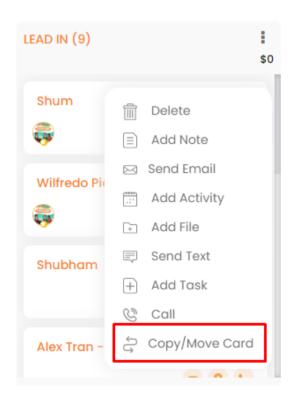
Why???

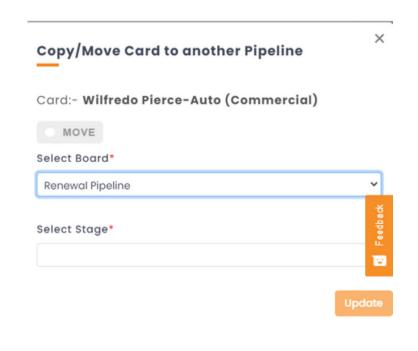
Sales Won Data will be decreased by 1

Resulting in no changes in won/lost count

Move a Deal Card

THIS ACTION MOVES THE CARD TO NEW PIPELINE BOARD & STAGE





What happens to card info when moved?

All of the card details will shift to another pipeline

Pro tip: You can also drag and drop the card when moving it to a different Pipeline

THANK YOU!

To learn more please visit: Knowledge base

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11am -12pm CST Monday-Friday

Say or type your question when are ready.